

Blown Away



Fairford were recently asked to help one of our customers – control panel system experts H & J Controls of Peterborough - to support a project for fan control by client Flach & Le Roy who are renowned leaders in the provision of crop and woodchip drying, ventilation and storage systems.



Hedley Goodman at H & J outlined the project requirements: ‘we needed to control a fan application but realized that use of a VSD (variable speed drive) was not best practice for this application and would not add value to the client’.

Understanding the need to produce a cost effective and robust solution, Hedley contacted Fairford to discuss how we could help to drive the fan motor in the best way ‘after talking to Fairford’s technical team, I realized that their new synergy™ FSD (fixed speed drive) would provide the perfect choice for the project, given its ability to control and monitor the motor’s operation’.

synergy offers a wealth of capabilities around its core iERS (Intelligent Energy Recovery System) technology and offers a unique compact drive solution complete with integral motor overload protection and bypass.

Richard Flach picks up on the importance of using the right unit for their solutions: ‘our customers demand what we’ve built our reputation on – quality systems built on the highest specification equipment and designed with care and innovation to ensure cost effective outcomes for our customers’.

synergy was not only the perfect choice for Flach & Le Roy – it also surprised Richard in use: ‘I couldn’t believe that synergy wasn’t a VSD – such was the simplicity of use and effortless smoothness of the motor running on our equipment that I was highly impressed. The fact that it can also energy optimise is a real benefit to the life costs of our systems and this value excellence means we’ll definitely be using synergy™ drives again in the future’.